# PROGRAMMA SVOLTO DAL DOCENTE DISCIPLINARE 

| ANNO SCOLASTICO: | $2021-2022$ |
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| CLASSE: | IV AR |
| DISCIPLINA: | INGLESE |
| DOCENTE: | MAFFIOLI PAOLA |
| TESTO IN USO: | "YOUR BUSINESS PARTNER" - G. ZANI, A. FERRANTI, A. PHILLIPS - |
|  | MINERVA SCUOLA (MONDADORI EDUCATION) |

## PROGRAMMA DETTAGLIATO

- Revisione di alcune strutture grammaticali affrontate l'anno precedente tenses revision(past simple, present perfect, present perfect continuous, past continuous, past perfect continuous, past simple passive, modals).

Unit 1- Written communication: Trends in written communication, Written communication: Emails important points and activity one pg.17, parts of an email, email headers and addresses, Email netiquette, activity 7 pg.20. Dos and Don's in writing emails pg. 21 activity 8, Business letters, the parts of the letter, business functions pg.22,23,24, Business functions, memos and forms ex:1,2 pg.26, Focus on grammar: Present Simple vs Present Continuous ex:1,2,3 pg.27, working on production: writing an email:1 pg.28, Beyond the classroom: writing a phone note ex:1,2 pg.30, writing an office memo ex:3 pg.30, writing an informal email(internal) ex:4 pg.30, Writing an informal email(internal) and external email(work groups), Easy review pg.32,

Unit 2- Oral and viaual communication: phone calls pg.34, activity 1,2 pg.35, Telephone calls: business functions pg. 35,36,activities: 3,4,5 pg.36, Activities: $3,4 \mathrm{pg} .36,6,7 \mathrm{pg} .37,8,9 \mathrm{~g} .38$. Face to face conversation and activities $11,12 \mathrm{pg} .39$, Meetings: listening activity n. 22 pg.42,activity 23,24 and business functions pg.43, Focus on grammar and on vocabulary:pg.46,47, future forms revision pg.48, working on production ex:1 pg. 50 .

Unit 3: Looking for a Job, job advertisements activity 1,2,3,4 pg.56,57,58,59, Curriculum vitae- European format: activity 5,6 pg.60, Applications, focus on vocabulary: work related words ex:1 pg.65, Working on production: Job advertising translation ex:1 pg.68, in didattica: letter of application and related words and expressions, Applications: correzione mails and translation sentences condivise in classe,

Unit 4: Enquiries,replies and offers: First contact in business, enquiries: activities 3 pg.76, traduzione in classe di enquiries condivise in didattica, Replying to enquiries: spiegazione e svolgimento attività 6,7,8 pg.78, request for services e svolgimento attività $9,10,11 \mathrm{pg} .78$, le business functions pg. 80 e attività 12,13 pg.80, Business functions revision, wrting reply to enquiries
ex:14,15 pg.81, Quotations via the Web and activities:16,17 pg.82, Telephone enquiries, activities 18, Enquiries: negative replies ex:20 pg.84, unsolicited offers ex:23 pg.85, correzione homework,focus on vocabulary pg.88,89 and ex:1,2,3,4,5 pg.89, Focus on grammar(the passive voice): svolgimento esercizi $1,2,3 \mathrm{pg} .90$ e ripasso tempi al passivo in contesto formale. Homework:4,5,6 pg,91-3,4 pg.92,93.

- Unit 5: Orders, placing orders and activities 1,2,3 pg.99, Order forms pg.10, business functions: ordering goods activity:5 pg.101. Watching a video on social networks threatens, Acknowledging orders: activities(8,9 pg.103),sending an invoice: activities 10 pg.104. Modifying an order(activities 11,12 pg.105), "the devil wears Prada" video and video worksheets, Modifying an order, buyer cancelling an order, seller cancelling an order pg.106,107 ex:13,14,15,16, focus on vocabulary( words and expression releted to order and stock).

